# Scatec

A robust financial platform

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The following presentation contains unaudited pro forma financial information which has been prepared solely for illustrative purposes to show how the acquisition of SN Power might have affected the financials of the group if the acquisition had occurred at an earlier date. All pro forma financials in this presentation are unaudited.

Alternative performance measures (APM) used in this presentation are described and presented in the fourth quarter report of the group for 2020.





# A robust financial platform

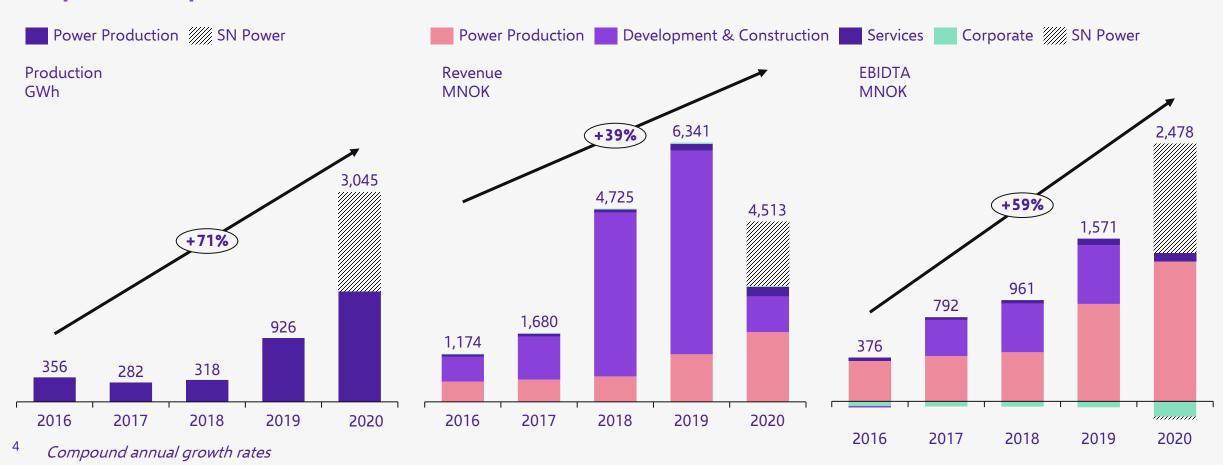
- Solid operating cash flow
- Excellent access to funding
- Prudent risk management
- Focus on capital discipline





# Strong growth in power production

#### Proportionate production, revenues and EBITDA





# 2020 EBITDA almost doubled with new hydro assets

#### 2020 pro forma proportionate financials

#### **NOK** million

Revenues	Solar	Hydro	Total
Power Production	1,708	1,648	3,356
Development & Construction (D&C)	873	-	873
Services	232	11	243
Corporate	33	7	40
Total	2,844	1,667	4,512
EBITDA			
Power Production	1,404	1,302	2,706
Development & Construction	-28	-84	-112
Services	82	6	88
Corporate	-153	-50	-203
Total	1,306	1,173	2,478

#### Pro forma 2020 explained

- Hydro production revenues impacted by low hydrology and Covid-19
- Growth in solar production and reduced construction activities
- D&C opex of NOK 221 million 85% on development of project pipeline
- Corporate includes NOK 102 million of SN Power transaction cost
- Solar & Hydro financials to be reported combined going forward
- Country P&L break down of Power Production to be provided



# A well diversified and high quality asset portfolio

#### 2020 Pro forma Power Production:

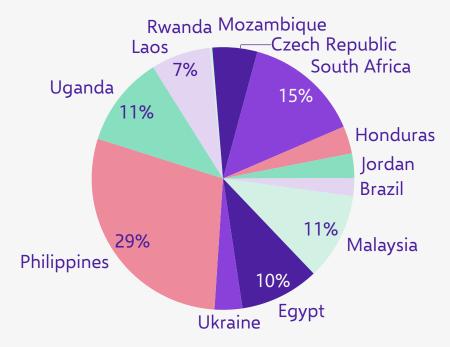
#### **EBITDA:**

NOK 2,706 million

Cash flow to Equity NOK 1,067 million

Remaining contract duration\* 18+ yrs

#### **2020 EBITDA distribution:**



<sup>(\*)</sup> Perpetual concession for the hydro assets on the Philippines.



# Dividends will grow with increased cash flow

- The Group's objective is to pay shareholders consistent and growing cash dividends
- From 2021, Scatec will adjust its dividend policy to pay out a minimum of 25 % of the cash distributions received from the power plants
- Cash distributions is typically received by Scatec 6-12 months after cash being generated in the power plants



# Group funding: A solid financial position

Year End 2020: Pro forma proportionate net debt post closing of SN Power acquisition

NOK billion	Project level	Group level	Total
Cash	1.7	2.9	4.6
Debt	12.1	7.2	19.2
Net debt	10.4	4.3	14.7

#### **Green financing**

- Scatec Green Finance Framework
- Dark Green shading from CICERO
- EUR 250 mill Green bond issued in Q1'21
- Undrawn USD 180 million Green RCF



Available liquidity\*

**NOK 4.4 billion** 

2020 Cash flow to equity / Group level net debt:

20%

Group debt all in interest rate

2.5%

<sup>(\*)</sup> Post SNP transaction – Group level cash + USD 180 million Revolving Credit Facility (RCF).



# Strong partnership with projectequity and debt providers

#### Raised project level financing of NOK 20 billion

- Experienced project equity partners often DFIs
- Non-recourse project level debt of 60-80%
- Quality projects with good ESG profile in high demand

#### Opportunistic re-financing

- Highly dependent on project structure and market
- Hydro assets in the Philippines refinanced and released NOK 408 million to Scatec in Q1 2021
- Refinancing continues to be explored across portfolio













Bank



Share of funding from multilateral development banks

~50%



# Careful structuring of projects to manage risks

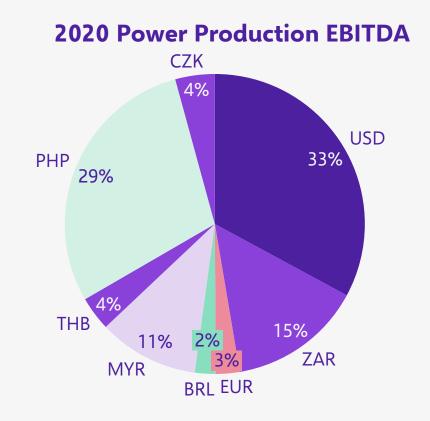
# **Project structuring**

Project level debt currency matching cash flows

Long debt tenors: **12.2** years avg. remaining

Fixed interest rate:
6.5% average interest rate
86% hedging ratio

**MIGA** insurance in South Africa, Egypt, Uganda





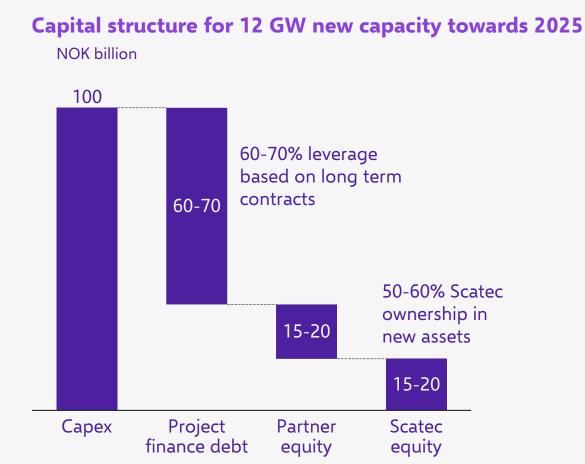
# Staying selective when investing

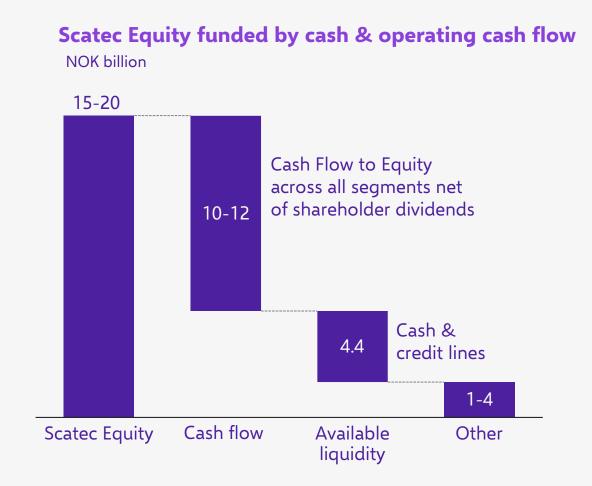
- Focus on capital discipline
- Power Production: Avg. Equity IRR on investments: 12-16%
  - 30 year cash flows
  - Average across technologies, regions & currencies
- Development & Construction gross margin: 10-12%
  - D&C revenues expected to average 50-70% of project capex dependent on Scatec's role in the project





# Target of 15 GW by end 2025 representing NOK 100 billion of capex







# Scatec - 2021 Guidance

Q1 2021 Power Production

Proportionate volume:

800-825 GWh

Proportionate EBITDA: **NOK 660-680 million** 

FY2021 Power production volume\*

Proportionate: **3,500 - 3,700 GWh** 

Up from 3,045 GWh in 2020

**FY2021 Services** 

Revenues
NOK 280 million

EBITDA margin: **30-35%** 

**FY2021 Corporate** 

NOK -110 million

<sup>(\*)</sup> Production from plants in operations.



# A robust financial platform supporting growth



# Scate improving our future



# 2020 Proportionate P&L segment details

		Development &			
NOK MILLION	Power Production	Construction	Services	Corporate	Total
Revenues and other income	3,356	873	243.4	40	4,512
Cost of sales	-100	-764	-	-	-864
Gross profit	3,256	109	243	40	3,649
Personnel	-96	-117	-78	-97	-388
Other operating expenses	-453	-104	-77	-146	-780
EBITDA	2,706	-112	88	-203	2,478
D&A	-812	-26	-3	-20	-861
EBIT	1,894	-138	84	-223	1,618
Cash flow to equity	1,067	-78	69	-190	867
Cash flow to Equity % of EBITDA	39 %	70 %	79 %	94 %	35 %



# 2020 Proportionate - Power Production P&L details

NOK million		Power Production				
	Philippines	Laos	Uganda	Solar assets	Other	Total
Power Production - GWh	576	473	394	1,602	n.a.	3,045
Revenues and other income	1,053	242	337	1,703	21	3,356
Cost of sales	-89	-11	0	-	-	-100
Gross profit	964	231	337	1,703	22	3,256
Personnel	-27	-7	-3	-2	-57	-96
Other operating expenses	-115	-16	-15	-253	-54	-453
EBITDA	822	208	319	1,449	-90	2,706
D&A	-126	-58	-60	-564	-3	-812
EBIT	696	149	258	885	-93	1,894
Cash flow to equity	400	59	216	460	-68	1,067
Cash flow to EQ % of EBITDA	49%	28%	68%	32%	n.a.	39%
Net debt end 2020	2,151	306	786	7,141		10,383



# 2019 Proportionate - Power Production P&L details

NOK million		Power Production				
	Philippines	Laos	Uganda	Solar assets	Other	Total
Power Production - GWh	671	454	414	926	n.a.	2,465
Revenues and other income	1,191	217	315	1,162	21	2,906
Cost of sales	-258	-14	-	-	-	-272
Gross profit	933	203	315	1,162	21	2,634
Personnel	-28	-7	-2	-	-48	-86
Other operating expenses	-90	-18	-16	-164	-26	-314
EBITDA	815	178	297	999	-60	2,229
D&A	-116	-55	-50	-376	-36	-633
EBIT	699	123	247	624	-97	1,596
Cash flow to Equity	422	58	166	380	-47	979
Cash flow to Equity % of EBITDA	52%	33%	56%	38%	n.a.	44%



# Fairly stable EBITDA generation through the year

## 2020 pro forma Power Production quarterly results

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Power Pro	duction (NOK million)	Q1	Q2	Q3	Q4	Tota
Solar						
	Revenues	391	458	457	402	1,708
	EBITDA	331	374	379	320	1,404
Hydro						
	Revenues	329	389	419	512	1,648
	EBITDA	242	307	340	413	1,302
Total						
	Revenues	720	847	876	914	3,356
	EBITDA	573	681	719	733	2,706
	% of yearly total	21%	25%	27%	27%	100%



# 2020 Cash flow to Equity details

NOK million	Power Production	Development & Construction	Services	Corporate	Total
Revenues	3,356	873	243	40	4,513
EBITDA	2,706	-112	88	-203	2,478
Debt repayments	-731	0	0	0	-731
Interest expenses	-783	1	1	-56	-837
Tax	-126	33	-19	69	-43
Cash flow to equity	1,067	-78	69	-190	867

- Power production includes debt service of project finance debt
- Corporate includes debt service of group level debt
- Quarterly reports will include P&L, balance sheet items and Cash flow to Equity for assets/countries:
  - The Philippines, South Africa, Laos, Uganda, Egypt, Malaysia, Brazil, Czech Republic, Jordan, other



# Our capital structure - details

## Pro forma capital structure - Per 31.12.2020 - with SN Power closing adjustment

#### Scatec

NOK million	Consolidated	Proportionate Project Level	Group level*	Total Proportionate
Cash	7,788	1,065	5,949	7,014
Interest bearing liabilities	-13,011	-8,205	-748	-8,953
Net debt	-5,223	-7,141	5,201	-1,939

#### **SN Power**

NOK million	Consolidated	Proportionate Project Level	Group level*	Total Proportionate
Cash	491	614	491	1,105
Interest bearing liabilities	-	-3,856	-	-3,856
Net debt	491	-3,242	491	-2,751

**SN Power Acquisition closing** 

NOK million	Consolidated	Proportionate Project Level	Group level*	Total Proportionate
Acquisition financing debt	-6,415	-	-6,415	-6,415
Cash settlement	-3,558	-	-3,558	-3,558

#### Combined

NOK million	Consolidated	Proportionate Project Level	Group level*	Total Proportionate
Cash	4,721	1,679	2,882	4,561
Interest bearing liabilities	-19,426	-12,061	-7,163	-19,224
Net debt	-14,704	-10,382	-4,281	-14,663