Scatec

Third quarter 2023

Focus and discipline

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Alternative performance measures (APM) used in this presentation are described and presented in the third quarter 2023 report for the group.





Key highlights

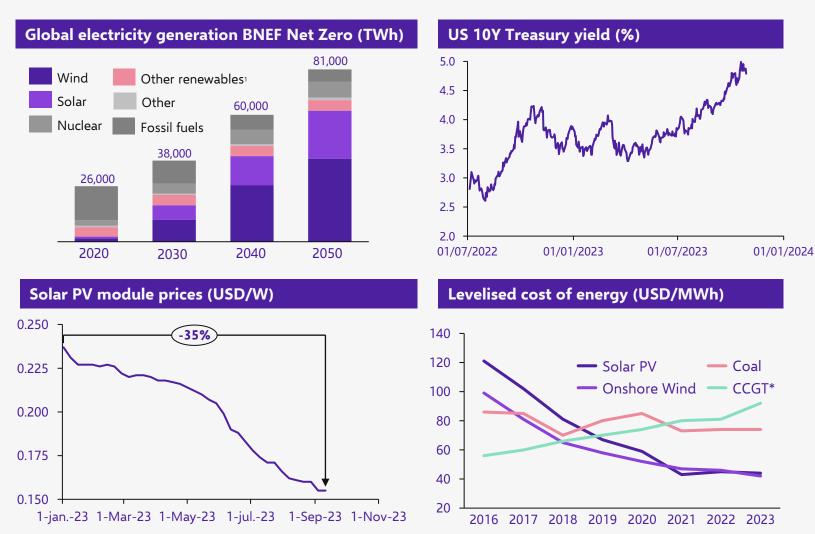
- Solid revenue growth to NOK 2.5 billion (1.6) and EBITDA of NOK 893 million (850) proportionate
- Strong Development & Construction results
 13% gross margin
- Aligning growth rate with internal funding capacity
- Changing dividend policy to no dividend





Fundamentals of renewables remain strong

Attractive opportunities within solar as component prices are coming down



- Solar and wind growing by 7x from 2020 to 2030
- Short-term increases in interest rates putting pressure on project profitability
- Component prices in solar rapidly decreasing 35% YTD
- Strengthened competitiveness of solar and wind as levelised cost of energy is going down

Sources: BNEF New Energy Outlook 2022 - Net Zero, Yahoo finance, BNEF Bimonthly PV Index September 2023, BNEF 1H 2023 LCOE *Combined-cycle gas turbine



Strong and predictable cash flow from operating assets

Adding 25% EBITDA increase at attractive margins



Philippines, 649MW EBITDA LTM: NOK 664 million



South Africa, 190MW EBITDA Q3'23 LTM: NOK 680 million



Uganda, 255MW EBITDA LTM: NOK 353 million



Egypt, 380MW EBITDA LTM: NOK 270 million

PP EBITDA LTM
NOK 3.2bn
from operating
assets¹

+

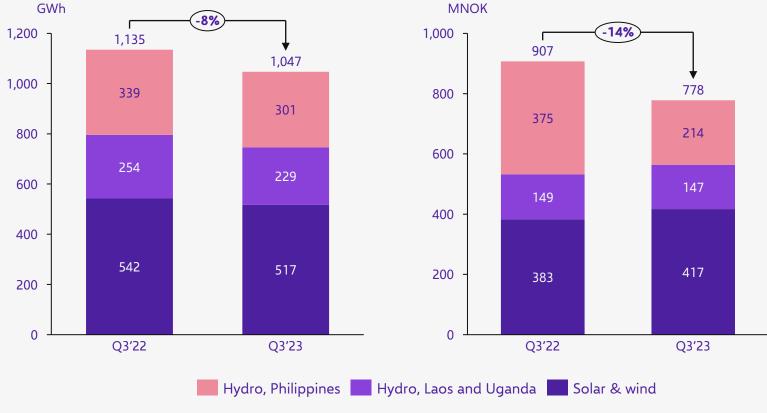
PP EBITDA addition
NOK 750m
from new assets



Power Production EBITDA of NOK 778 million

Prop. power production, GWh





- Kept availability close to 100% with no Lost Time Incidents
- Solar and wind EBITDA increased by 9% driven by Ukraine
- Lower production, prices and ancillary services in the Philippines



Philippines: 3Q'23 impacted by production, limited ancillary services and spot prices







Power Production, GWh



Prices, PHPk/MWh



- Net revenue of 299 million (424) and EBITDA of NOK 214 million (375)
- Ancillary services revenues of NOK 6 million (75)
- Lower production volumes due to hydrology
- Significant reduction in spot prices year-on-year



Development & Construction

High construction activity - preparing for commercial operations

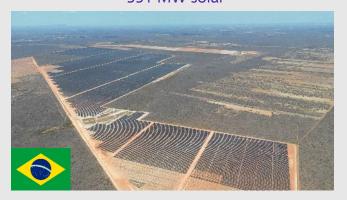
NOK 1.3bn D&C revenues Q3'23

13% gross EPC margin Q3'23 NOK 2.5bn¹
remaining
contract value

Kenhardt, South Africa 540 MW solar + 225MW battery storage



Mendubim, Brazil
531 MW solar



Sukkur, Pakistan 150 MW solar





High-graded pipeline with increased share of attractive solar

Project backlog & pipeline

15.9 GW 11.2 GW 3% 5% 13% 16% 10% 20% 38% 54% 39% CMU'22 Q3'23 Storage Green Hydrogen Wind Release Hydro Solar

Increased focus market share





Continuing to scale up solar and battery storage in Sub-Saharan Africa

Grootfontein, South Africa, 273 MW

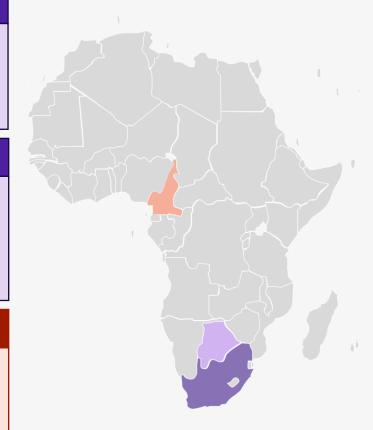
- PPA: 20-years with state utility
- Capex: NOK 3 billion
- EPC contract value: NOK 2.0 billion
- Scatec equity: NOK 150 million
- Construction start expected in 2024

Selebi Phikwe, Botswana, 120 MW

- Project expanded to 120 MW
- 25-year PPAs with state utility
- Est. capex: NOK 1.3 billion
- Est. Scatec equity: NOK 390 million
- Est. EPC contract value: NOK 900 million
- Construction start expected in 2024

Release, Cameroon, 36MW+19MWh

- · Closed NOK 1 billion funding
- Construction completed in Cameroon
- Attractive opportunities within utilities and mining sector





Financial review

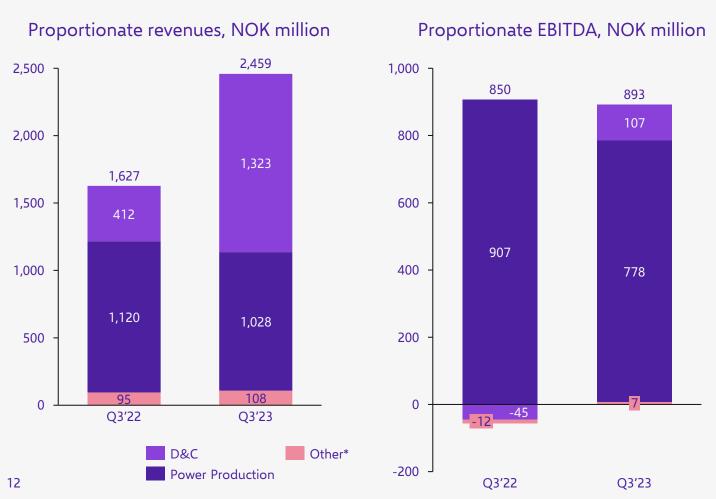
Hans Jakob Hegge, CFO





Proportionate financials

Total revenue growth driven by construction



Proportionate revenues up 51% to 2.5bn due to high construction activity

D&C revenues of NOK 1.3 billion

5% EBITDA increase supported by construction and high margins

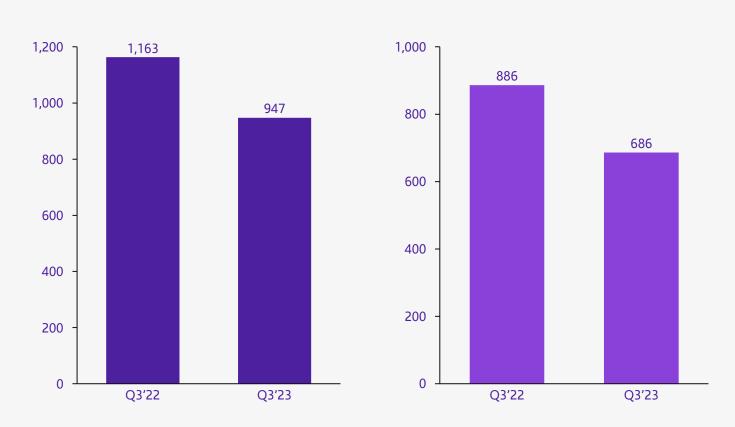
Revenues from Power Production from 2022 has been adjusted due to change in accounting policy, disclosed in note 2 in Q3'23 report *Other includes services & corporate



Consolidated financials EBITDA of NOK 686 million impacted by the Philippines







 Revenues of NOK 947 (-216) impacted by hydrology, prices and ancillary services in the Philippines

• EBITDA of NOK 686m (-200)

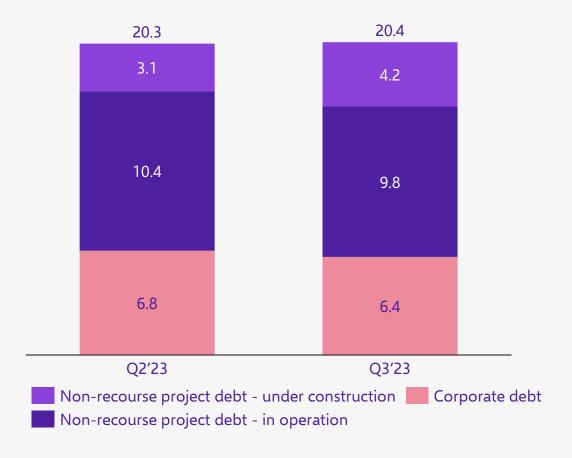


Proportionate

Net debt unchanged in the quarter

Proportionate net interest-bearing debt

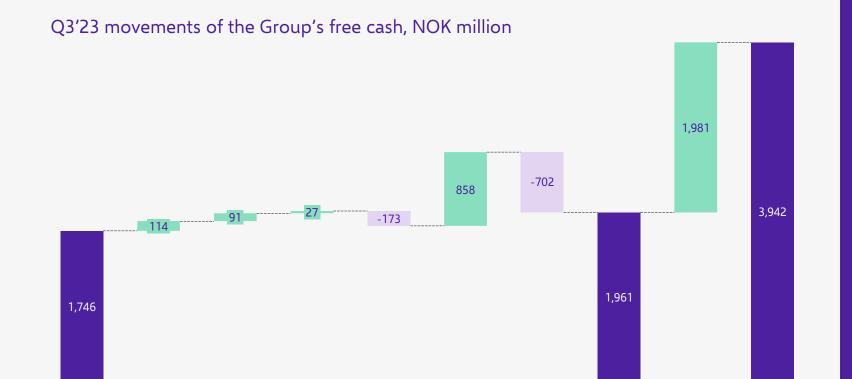
NOK billion



- Net corporate debt reduced by NOK 400 million due to amortisation, increased cash, and FX
- Non-recourse project debt reduced by NOK 600 million due to ordinary amortisations and FX
- Non-recourse project debt from projects under construction increased by NOK 1.1bn, supporting a 25% EBITDA increase



Increased liquidity to NOK 3.9 billion



WC/other

Cash flow

from

investments

End Q3 23 Undrawn RCF Total incl. RCF

NOK 200 million added liquidity

NOK 114 million distributed from power plants

NOK 702 million invested in attractive growth

End Q2 23

Distributions

plants

CF to

from power Equity D&C

Corporate

CF to Equity CF to Equity

Services



Outlook

Power Production

- FY'23 EBITDA estimate of NOK 3,050 3,250 million
- FY'23 Power production of 3,500 3,600 GWh
- 4Q'23 Philippines EBITDA estimate of NOK 200 260 million

Total D&C remaining contract value

- Remaining contract value of NOK 2.5¹ billion
- Estimated gross margin of 10-12% for projects under construction and 8-10% for new projects

Services EBITDA

FY'23 estimate of NOK 95-105 million

Corporate EBITDA

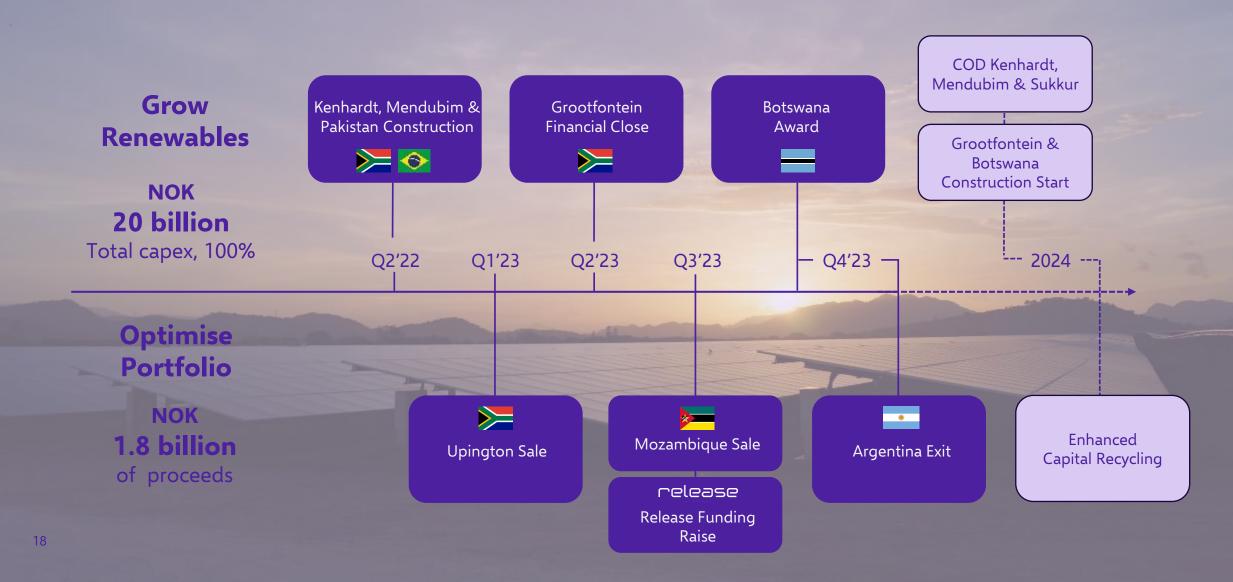
FY'23 estimate of NOK -155 to -165 million



Strategy update: Focus and discipline



Delivering attractive growth and recycling of capital





Building on our strengths



Emerging markets - track record and focus



Integrated business model – attractive margins



Technology integration – customer value



Partnerships – shared risk



Leading in ESG – competitive edge





Our strategy remains:

Develop, build, own and operate renewable energy in emerging markets

Grow Renewables

- Increased focus on solar, onshore wind & batteries
- Selective growth within green hydrogen and hydro

Optimise Portfolio

- Enhanced focus on capital recycling
- Capital discipline and deleverage



Aligning growth rate to internal funding capacity Sustaining the historic growth rate

Growth

- Aligned growth rate: NOK 500 750 million equity investments annually
- Attractive returns: 1.2x CoE / D&C gross margin 8-10% / O&M margin 25-30%

Deleverage

- Amortisations of approx. NOK 280 million annually
- Consider additional debt repayments

Funding

- Growing cash flow from operating assets
- Enhanced capital recycling
- Changing dividend policy to no dividend



Summary

- Strong fundamentals for renewables
- Growth aligned with internal funding capacity
- Enhanced focus on capital recycling and deleverage



Scatec



Overview of change in proportionate net debt during the quarter

Project and Group level net interest bearing debt

NOK billion	Q2′23	Repayments	New debt	Change in cash	Currency effects	Q3′23
Project level	-13.5	0.4	-1.1	0.0	0.2	-14.0
Group level*	-6.8	0.1	-	0.2	0.1	-6.4
Total	-20.3	0.5	-1.1	0.2	0.3	-20.4

• **Repayments:** Ordinary project debt repayments

• New debt: NOK 0.9 billion in South Africa and NOK 0.2 billion for Mendubim

• Currency effects: Strengthening of NOK against main functional currencies



Our asset portfolio

Plants in operation	Capacity MW		Economic interest
Philippines	***	649	50%
Laos	**	525	20%
Egypt	*	380	51%
Ukraine	- *	336	89%
Uganda	***	255	28%
Malaysia	33	244	100%
South Africa	- 3	190	45%
Brazil	- 3/4	162	44%
Argentina	- 3/4	117	50%
Honduras	- 3/4	95	51%
Jordan	- 3/3	43	62%
Mozambique	- %	40	53%
Vietnam	人	39	100%
Czech Republic	*	20	100%
Release	*	38	100%
Rwanda	*	9	54%
Total		3,142	52%

Under construction	Cal	oacity MW	Economic interest
Kenhardt, South Africa	% E⁺	540	51%
Mendubim, Brazil	- *	531	33%
Sukkur, Pakistan	- *	150	75%
Release	- 25	9	100%
Philippines	Ξ*	24	50%
Total	,	1,254	47%
Project backlog	Ca _l	pacity MW	Economic interest
Tunisia	*	360	51%
South Africa	H ₂ ;	273	51%
Egypt	- 34	260	52%
Botswana	*	120	100%
Total	,	1,013	57%

Project pipeline	Capacity MW	Share in %
Solar	5,262	52%
Wind	2,280	22%
Hydro	1,102	11%
Green Hydrogen	1,240	12%
Release	300	3%
Total	10,184	100%

