



**REQUEST FOR PROPOSALS (RFP)**

**To Partner with Scatec Linde PV Project to implement Socio-Economic (SED) and Enterprise Development (EnD) programmes in the Emthanjeni Local Municipality in South Africa.**

**Date 1 November 2024**

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## 1. Background

Scatec is a leading renewable power producer, delivering affordable and clean energy worldwide. The socio-economic development of communities in which Independent Power Producers (IPPs) operate is an integral part of doing business for the renewable energy sector. The implementation of Socio-Economic and Enterprise Development programmes is thus focused on the empowerment and strengthening of previously disadvantaged groups to enable them to achieve greater economic participation and independence.

This Request for Proposal (RFP) seeks to invite developmental organisations, including private companies and Non-Profit Organisations, to send a Request for Proposal (RFP) to partner with Scatec to implement Socio-Economic and Enterprise Development programmes that seek to maximise the social impact to Scatec's communities.

## 2. Introduction

Scatec's Linde PV Project (part of Scatec's "Round 1-2 Projects") is located within the Emthanjeni Local Municipality in the Pixley ka Seme District in South Africa. Scatec has conducted various socio-economic needs assessments across its beneficiary communities over the last 10 years, complemented by frequent stakeholder engagements with the communities. The beneficiary communities are Hanover, and surrounding communities within a 50km radius from the Line PV Project site.

Scatec is committed to contributing to these communities through the implementation of tailored local development programmes. These programmes need to align with the needs identified during the socio-economic assessments and stakeholder engagements and focus on long-term partnership building with organisations that implement meaningful impact initiatives addressing these community needs.



The identified key focus areas for development are outlined below:



For Scatec, sustainability is core to its company values. It is vital to the organisation that funds made available for socio-economic and enterprise development programmes are utilised impactfully. While the key focus areas are common across the beneficiary communities, the problem statements within these themes have nuanced differences and need to be addressed with different objectives and programmes.

Under the key focus areas determined, problem statements were identified (Table 1). Scatec has converted problem statements identified during the needs assessment and through stakeholder engagements into strategic objectives. These objectives form the basis for partnerships with organisations that respond to the outlined RFP, ensuring initiatives are implemented to address these community challenges.



### 3. Programme Description

The implementation of Socio-Economic (SED) and Enterprise Development (EnD) programmes seeks to support organisations that bring meaningful development to Scatec’s beneficiary communities by providing them with funding.

The programme aims to solicit partnerships with organisations whose resources combined with Scatec’s funding can bring collaborative efforts to achieve common goals. Scatec is looking for partners to implement long-term programmes (at least 1-3 years of implementation).

### 4. Programme Objectives

Scatec acknowledges that it cannot and should not do everything on its own, and its goal is to positively impact the communities it operates in through fostering a strong partnership and collaboration with organisations that implement developmental programmes that align to its key focus areas.

Organisations selected to partner with Scatec will be required to submit a proposal that aligns with the strategic objectives outlined below (Table 1). These objectives ensure that the programmes proposed are directly responsive to the needs of the beneficiary communities, ensuring that Scatec’s investments are impactful and sustainable.

**Table 1**

#### Education and Skills Development

PROBLEM STATEMENT	STRATEGIC OBJECTIVES
Schools face high energy costs that limit their ability to allocate funds to critical educational needs and improvements.	Install or improve solar power systems to reduce energy costs, freeing up budget capacity for other essential expenses.
ECD facilities lack proper infrastructure, nutritional support, and access to learning materials, which hampers early childhood development and learning.	Provide infrastructure support, nutritional assistance, and learning material resources for ECD facilities to improve early childhood education outcomes.
Outdated and limited educational resources prevent schools from providing skills training that aligns with the local economy’s needs, especially in agriculture and STEM fields.	Assist schools in repurposing and expanding resources and equipment to provide relevant skills training tailored to local labour market demands, particularly in STEM and agriculture.



PROBLEM STATEMENT	STRATEGIC OBJECTIVES
Schools lack access to STEM materials and other learning support resources, limiting students' exposure to high-demand careers and the overall quality of education.	Provide a range of learning materials and support, including STEM resources, that will enhance educational quality, promote diverse career pathways, and improve learning outcomes in various subject areas.
There is a significant need for a comprehensive bursary fund that supports students holistically, providing financial assistance alongside mentorship, training, and guidance to ensure academic and career success.	Implement a comprehensive bursary programme that not only manages bursary funds but also provides candidates with mentorship, training, and ongoing support throughout their studies. This programme will prepare participants for both academic success and future employment, ensuring they are equipped to succeed in their chosen careers.
Sports facilities at local schools are outdated and inadequate, limiting opportunities for youth to engage in healthy recreational and extracurricular activities.	Implement a youth sports development programme and/or upgrade sports facilities at schools to provide youth with opportunities to engage in healthy, constructive activities.
While specific initiatives are planned, there may be other unmet educational needs or opportunities that haven't been identified.	Engage with stakeholders with innovative proposals under the broader theme of education, encouraging creative solutions that may not align directly with the outlined initiatives but have the potential to enhance educational outcomes in the community.

## Youth Development

PROBLEM STATEMENT	STRATEGIC OBJECTIVES
Youth are unprepared for the job market due to a lack of access to market-related accredited skills training (e.g., welding, driving, computer literacy), resulting in missed employment opportunities.	Provide accredited skills training for youth in high-demand fields, such as welding, driving, and computer literacy, to improve their employability.
Access to further education and skills development opportunities is limited for many local youths, creating barriers to career advancement.	Offer bursary support to local youth, enabling them to access further education and skills development that aligns with local and national economic needs.
Many young people in the community lack life skills, mentorship, and awareness around important social issues, including personal development, substance abuse prevention, teenage pregnancy, and gender-based violence.	Implement comprehensive life skills and awareness programmes that address critical areas of youth development. These programmes will combine mentorship, skills training, and support, empowering young people to make informed



	decisions, build self-confidence, and address social challenges.
There may be additional youth-focused needs and opportunities that are not covered by the outlined initiatives.	Engage with stakeholders with innovative proposals under the broader theme of youth development, encouraging new ideas that address the unique challenges facing young people in the community.

### Entrepreneurship and Small Business Support

PROBLEM STATEMENT	STRATEGIC OBJECTIVES
Many emerging SMMEs and NGOs in the community lack access to the start-up resources, equipment, and training needed to establish and grow their operations.	Provide start-up support, including equipment grants and tailored training programmes, to help new SMMEs and NGOs build a strong foundation, ensuring their sustainability and growth in the local economy.
SMMEs and NGOs often face challenges in meeting compliance requirements, accessing markets, and competing for contracts due to a lack of mentorship, training, and enterprise development support.	Implement comprehensive mentorship, training, and coaching programmes to help SMMEs and NGOs improve their compliance, build operational capacity, and become competitive in the market. This will prepare them to effectively respond to future Requests for Proposals (RFPs) and seize new business opportunities.
Emerging farmers struggle with limited resources, lack of market access, and inadequate knowledge of selling opportunities, which prevents them from growing and sustaining their agricultural businesses.	Provide support to emerging farmers through resources, training, and mentorship.  Facilitate connections to markets and auctions to help them sell their products and grow their operations, particularly in sectors like livestock and crop production.
There may be additional enterprise development opportunities that have not been identified but are critical to the community's long-term economic success.	Engage with stakeholders with innovative proposals under the broader enterprise development theme, encouraging creative solutions to the challenges faced by local SMMEs, NGOs, and emerging farmers.



## Health and Safety

PROBLEM STATEMENT	STRATEGIC OBJECTIVES
Hospitals and clinics face high operational costs due to reliance on grid power, leaving them vulnerable during power outages and natural disasters.	Install or upgrade alternative energy power systems in hospitals and clinics to lower operational costs and ensure resilience during load shedding and emergencies.
Gender-based violence remains a significant issue in the community, with limited coordination of existing support and awareness programmes.	<p>Strengthen GBVH awareness campaigns and support services, promoting social cohesion and providing victims with access to necessary resources.</p> <p>Support the establishment of GBVH forums and resources in communities, building on existing efforts to foster greater social cohesion and drive momentum for change.</p>
Health awareness projects on teenage pregnancy, HIV/AIDS, and Foetal Alcohol Syndrome Disorder (FASD) are insufficient, contributing to high rates of these issues in the communities.	Launch health and wellness awareness campaigns focusing on key issues such as teenage pregnancy, HIV/AIDS, and FASD, aiming to reduce the incidence of these problems.
Many healthcare facilities are outdated and require urgent upgrades to meet the growing needs of the community.	Refurbish and upgrade local healthcare facilities to improve the quality of care and accommodate community health needs.
The local water treatment plant and municipal services lack the infrastructure and capacity to meet growing community demands.	Support the upgrading of water infrastructure, electrification projects, and personnel training to improve municipal service delivery and address community needs.
There may be additional health-focused needs and opportunities that are not covered by the outlined initiatives.	Engage with stakeholders with innovative proposals under the broader theme of Health and Safety, encouraging new ideas that address the unique challenges in the community.



## 5. TIMELINES

No	ACTIVITY/DELIVERABLE	DUE DATE
1	Publication of the Request for Proposal (RFP)	1 November 2024
2	Deadline for submission of questions and answers	15 November 2024
<b>3</b>	<b>Deadline for submission of RFP</b>	<b>29 November 2024</b>
4	Clarification, shortlisting of programmes	6 December 2024
5	Co-creation and finalising implementation plans	20 December 2025
6	Appointment and contract awarding	January 2025
7	Expected contract start date	February-April 2025

## 6. EVALUATION CRITERIA

The following criteria must be met to be eligible for evaluation:

- Completeness in line with RFP. All programmes must detail requirement as outlined in Annexure 1 - **APPLICATION FORM**.
- Relevant to Scatec's key focus areas and the needs specified as requirements per community.
- Alignment to Scatec's Community Investment Procedure.

The following criteria will be used to evaluate eligible proposals:

- Quality of monitoring plan and measurable outcomes.
- Sustainability and potential for long-term impact.
- Stakeholder engagement and collaboration.
- Innovation and scalability.
- Competitiveness of proposed cost structure.
- Experience delivering on proposed intervention.





## 7. SUBMISSION

- The RFP submission response should be submitted to: [RFP@scatec.com](mailto:RFP@scatec.com). All correspondence and questions must be addressed to this email.
- All submissions shall include the following documents:
- Legal and Regulatory compliance registrations:
  - Organisation Registration certification (CIPC and/or Social Development)
  - SARS Tax Compliance pin
  - BBBEE Certificate or affidavit
- Business Licenses and permits (where applicable).
- Certified ID copies of the organisation's director/trustees/board members.
- CVs of the individual/s who will lead programme implementation and their expertise.
- Latest Financial Statements.
- NGO/NPC founding documents, example: Constitution, Trust deed with letter of authority, or Memorandum of Incorporation (MOI).
- Bank account confirmation letter.
- Organisation proof of address (not older than three months).
- Reference letters (if available).
- Organisational profile including a brief description of other similar projects completed by the organisations that are similar in nature to this project.