



**REQUEST FOR PROPOSALS (RFP)**

**To Partner with Scatec Grootfontein PV Project to implement Socio-Economic (SED) and Enterprise Development (EnD) programmes in Breede Valley and Witzenberg Local Municipalities in the Northern Cape, South Africa.**

**Date 17 January 2025**

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## 1 Background

Scatec is a leading renewable power producer, delivering affordable and clean energy worldwide. The Grootfontein PV Project consists of three solar photovoltaic (PV) facilities, Grootfontein PV1, Grootfontein PV2, and Grootfontein PV3, and will have a total capacity of 273 megawatts (MW) solar power. These projects, which are part of Scatec ASA, are strategically located within the Komsberg Renewable Energy Development Zone (REDZ 2) in the Western Cape Province. The project aims to harness the abundant solar energy resources available in our region, while also promoting sustainable development and socio-economic development.

The implementation of Socio-Economic (SED) and Enterprise Development (EnD) programmes is focused on the empowerment and strengthening of previously disadvantaged groups to enable them to achieve greater economic participation and independence. This Request for Proposals (RFP) seeks to invite developmental organisations, including private companies and Non-Profit Organisations, to submit a proposal to partner with Scatec to implement Socio-Economic and Enterprise Development programmes that seek to maximise the social impact in Scatec's beneficiary communities.

## 2 Introduction

Scatec Grootfontein 1, Scatec Grootfontein 2, and Scatec Grootfontein 3 (referred to as "Scatec Grootfontein PV Project") are located within the Breede Valley and Witzenberg Local Municipalities in the Western Cape Province. Scatec has conducted a thorough socio-economic needs assessment and asset-based study across its beneficiary communities from September to November 2023. The beneficiary communities are Touwsrivier, Op-die-Berg, Prince Alfred Hamlet, Ceres, Bella Vista, Nduli and Ceres Tankwa Karoo.

# Scatec

Scatec is committed to contributing to these communities through the implementation of tailored local development programmes. These programmes need to align with the needs identified during the socio-economic needs assessment and focus on long-term partnership building with organisations that implement meaningful impact initiatives addressing these community needs.

The socio-economic needs assessment followed a grassroots approach and identified key focus areas for development which are outlined below.



For Scatec, sustainability is core to its company values. It is vital to the organisation that funds made available for socio-economic and enterprise development programmes are utilised impactfully. While the key focus areas are common across the beneficiary communities, the problem statements within these themes have nuanced differences and need to be addressed with different objectives and programmes.

Under the key focus areas determined, problem statements were identified (Table 1). Scatec has converted problem statements identified during the needs assessment into strategic objectives.



These objectives form the basis for partnerships with organisations that respond to the outlined RFP, ensuring initiatives are implemented to address these community challenges.

### 3 Programme Description

The implementation of Socio-Economic Development (SED) and Enterprise Development (EnD) programmes seeks to support organisations that bring meaningful development to Scatec's beneficiary communities by providing them with funding.

The programme aims to solicit partnerships with organisations whose resources combined with Scatec's funding can bring collaborative efforts to achieve common goals. Scatec is looking for partners to implement long-term programmes (at least 1-3 years of implementation).

### 4 Programme Objectives

Scatec acknowledges that it cannot and should not do everything on its own, and its goal is to positively impact the communities it operates in through fostering a strong partnership and collaboration with organisations that implement developmental programmes that align to its key focus areas.

Organisations selected to partner with Scatec will be required to submit a proposal that aligns with the strategic objectives outlined below (Table 1). These objectives ensure that the programmes proposed are directly responsive to the needs of the beneficiary communities, ensuring that Scatec's investments are impactful and sustainable.



## Education and Skills Development

COMMUNITY	PROBLEM STATEMENT	STRATEGIC OBJECTIVES
<p>Touwsrivier, Op-die-Berg, Prince Alfred Hamlet, Ceres, Bella Vista, Nduli, Ceres Tankwa Karoo</p>	<p>Schools face high energy costs that limit their ability to allocate funds to critical educational needs and improvements.</p>	<p>Install or improve solar power systems to reduce energy costs, freeing up budget capacity for other essential expenses.</p>
	<p>Outdated and limited educational resources prevent schools from providing skills training that aligns with the local economy's needs, especially in agriculture and STEM fields.</p>	<p>Assist schools in repurposing and expanding resources and equipment to provide relevant skills training tailored to local labour market demands, particularly in STEM and agriculture.</p>
	<p>Many schools lack sufficient resources, capacity and quality instruction in STEM subjects, limiting students' opportunities to pursue careers in high-demand fields like technology, engineering, and agriculture.</p>	<p>Support the advancement of STEM education in high schools, ensuring students have access to the resources and instruction needed to succeed in science, technology, engineering, mathematics, and agriculture careers.</p>
	<p>There is a need for a well-managed bursary fund programme that provides comprehensive support, mentorship, and training for bursary recipients. This lack of structure and guidance leaves many candidates unprepared for successful studies and the transition into the workforce.</p>	<p>Implement a comprehensive bursary programme that not only manages bursary funds but also provides candidates with mentorship, training, and ongoing support throughout their studies. This programme will prepare participants for both academic success and future employment, ensuring they are equipped to succeed in their chosen careers.</p>
	<p>While specific initiatives are planned, there may be other unmet educational needs or opportunities that haven't been identified.</p>	<p>Engage with stakeholders with innovative proposals under the broader theme of education, encouraging creative solutions that may not align directly with the outlined initiatives but have the potential to enhance educational outcomes in the community.</p>



## Youth Development

COMMUNITY	PROBLEM STATEMENT	STRATEGIC OBJECTIVES
Touwsrivier, Op-die-Berg, Prince Alfred Hamlet, Ceres, Bella Vista, Nduli, Ceres Tankwa Karoo	Local youth are often unprepared for the unskilled labour market due to a lack of mentoring and relevant job preparation.	Provide comprehensive training and mentorship programmes for local youth to improve their competitiveness in the unskilled labour market.
	Access to further education and skills development opportunities is limited for many local youths, creating barriers to career advancement.	Offer bursary support to local youth, enabling them to access further education and skills development that aligns with local and national economic needs.
	High school students lack access to specialised agricultural education that could prepare them for careers in the local agriculture sector.	Support local initiatives for high school students, providing agricultural skills and knowledge relevant to the local economy.
	There may be additional youth-focused needs and opportunities that are not covered by the outlined initiatives.	Engage with stakeholder with innovative proposals under the broader theme of youth development, encouraging new ideas that address the unique challenges facing young people in the community.

## Entrepreneurship and Small Business Support

COMMUNITY	PROBLEM STATEMENT	STRATEGIC OBJECTIVES
Touwsrivier, Op-die-Berg, Prince Alfred Hamlet, Ceres, Bella Vista, Nduli, Ceres Tankwa Karoo	Many local SMMEs and NGOs receive training but struggle to apply the knowledge gained, leading to limited impact and growth.	Provide training and mentorship, focused on enterprise development, for local SMMEs and NGOs to enhance their skills and prepare them for future RFQs.
	Emerging farmers lack access to training and resources to implement sustainable farming practices and grow their operations.	Support local initiatives aimed at upskilling and assisting emerging farmers to develop sustainable farming practices and grow their businesses.
	There may be additional enterprise development	Engage with stakeholders with innovative proposals under the



	opportunities that have not been identified but are critical to the community's long-term economic success.	broader enterprise development theme, encouraging creative solutions to the challenges faced by local SMMEs, NGOs, and emerging farmers.
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### GBVH, Health and Safety

COMMUNITY	PROBLEM STATEMENT	STRATEGIC OBJECTIVES
Touwsrivier, Op-die-Berg, Prince Alfred Hamlet, Ceres, Bella Vista, Nduli, Ceres Tankwa Karoo	Hospitals and clinics face high operational costs due to reliance on grid power, leaving them vulnerable during power outages and natural disasters.	Install or upgrade alternative energy power systems in hospitals and clinics to lower operational costs and ensure resilience during load shedding and emergencies.
	Existing efforts to address gender-based violence and harassment (GBVH) lack coordination, limiting their effectiveness.	Support the establishment of GBVH forums and resources in communities, building on existing efforts to foster greater social cohesion and drive momentum for change.
	There may be additional health-focused needs and opportunities that are not covered by the outlined initiatives.	Engage with stakeholders with innovative proposals under the broader theme of Health and Safety, encouraging new ideas that address the unique challenges in the community.
Ceres Tankwa Karoo, Touwsrivier, Op-die-Berg	Underserved areas have limited access to healthcare services and awareness programmes, resulting in gaps in essential health education and care.	Fund health and wellness outreach programmes, particularly targeting underserved areas, to improve access to critical healthcare services.



## 5 TIMELINES

No	ACTIVITY/DELIVERABLE	DUE DATE
1	Publication of the Request for Proposal (RFP)	17 January 2025
2	Deadline for submission of questions and answers	31 January 2025
<b>3</b>	<b>Deadline for submission of Proposals</b>	<b>14 February 2025</b>
4	Clarification, shortlisting of programmes	14 March 2025
5	Co-creation and finalising implementation plans	March 2025
6	Appointment and contract awarding	April 2025
7	Expected contract start date	May 2025

## 6 EVALUATION CRITERIA

The following criteria must be met to be eligible for evaluation:

- Completeness in line with RFP. All programmes **must** complete Annexure 1 - **APPLICATION FORM**.
- Relevant to Scatec's key focus areas and the needs specified as requirements per community.
- Alignment to Scatec's Community Investment Procedure.

The following criteria will be used to evaluate eligible proposals:

- Quality of monitoring plan and measurable outcomes.
- Sustainability and potential for long-term impact.
- Stakeholder engagement and collaboration.
- Innovation and scalability.
- Competitiveness of proposed cost structure.
- Experience delivering on proposed intervention.





## 7 SUBMISSION

- The RFP submission response should be submitted to: [RFP@scatec.com](mailto:RFP@scatec.com). All correspondence and questions must be addressed to this email.
- All submissions shall include the following documents:
- Legal and Regulatory compliance registrations:
  - Organisation Registration certification (CIPC and/or Social Development)
  - SARS Tax Compliance pin
  - BBBEE Certificate or affidavit
- Business Licenses and permits (where applicable).
- Certified ID copies of the organisation's director/trustees/board members.
- CVs of the individual/s who will lead programme implementation and their expertise.
- Latest Financial Statements.
- NGO/NPC founding documents, example: Constitution, Trust deed with letter of authority, or Memorandum of Incorporation (MOI).
- Bank account confirmation letter.
- Organisation proof of address (not older than three months).
- Reference letters (if available).
- Organisational profile including a brief description of other similar projects completed by the organisations that are similar in nature to this project.